

# Machinery Vertical Market







### **Machinery Vertical Market**

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MACHINERY VERTICAL MARKET 1. ABOUT US

#### Our **2022** numbers











## Who we are

Savino Del Bene is the leading Italian international shipping company and has been successfully operating for over 120 years. We provide exceptional shipping and **logistics services** that are customized to meet our customers' needs.

We handle complex shipments and provide customized solutions.



MACHINERY VERTICAL MARKET 1. ABOUT US

## Our global presence

More than 300 offices located in 60 countries around the world



MACHINERY VERTICAL MARKET 1. ABOUT US

## Why Savino Del Bene?

Five reasons that make us unique:

## Human Touch

At Savino Del Bene, we believe that the key to success is **the human element**. We value the personalized business relationships and partnerships we have with our customers.

## Flexible solutions

Our flexibility is our strength offering a variety of shipping solutions in all modes of transport including **supply chain management** and customs clearance.

## Expertise

We apply our extensive market knowledge to provide the right shipping solutions for every business across the globe.

## Global network

Our worldwide presence of over **300 offices** in **60 countries** means we have in depth local knowledge of the customs and administrative regulations on all five continents.

## Innovative Technology

Through our Savino Del Bene IT division we have developed customized cutting edge IT programs that cover every aspect of the shipping process. At Savino Del Bene IT, we developed our own applications to be integrated with the internal installations and cloud services of other providers.



MACHINERY VERTICAL MARKET 2. OUR SERVICES

## **International Freight Forwarding**

An extensive portfolio of advanced services

Savino Del Bene offers: **Door to Door** services | **Temperature-controlled** loads | **Cold chain** maintenance and data recovery | Garments on hangers (**GOH**) | Dangerous, Perishable, Oversized and High-value goods | Custom **security services**.



### Ocean freight

- FULL CONTAINER LOAD
- GROUPAGE/ LCL
- SPECIAL EQUIPMENT
- CONTAINER FREIGHT STATION

Well-established relationships with reliable ocean carriers, state-of-the-art tracking technology, to ensure best customized ocean shipping services.



## <mark>Air</mark> freight

- STANDARD & GROUPAGE
- EXPRESS
- CHARTER
- HAND CARRY

Exceptional air shipping services access to dedicated cargo space, due to our long term partnerships with all the major international carriers.



### Overland

- TRUCKING SERVICE
- RAIL SERVICE
- OUT OF GAUGE CARGO
   MANAGEMENT

Fast connections to ensure that your goods reach their final destination. With special attention paid to competitive pricing and transit times.



MACHINERY VERTICAL MARKET 2. OUR SERVICES

## **Integrated solutions**

#### **Customs** clearance



- EXPORT & IMPORT PROCEDURES
- COMPLIANCE SERVICES
- BROKERAGE SPECIALISTS

Brokerage services to make sure you remain in compliance with all customs regulations. Our team of qualified insurance specialists will help you choose the right

**insurance** coverage for all

phases of logistics.

**Insurance** solutions



- ICC A & ICC B
   COVERAGE
- SPECIAL COVERAGES
- TIMELY CLAIMS PROCESSING

#### IT solutions



- TRACK & TRACE
  SYSTEM
- PO MANAGEMENT PLATFORM
- WMS & EDI
- ONLINE BOOKING

We are the industry leader in developing information technology for transportation and logistics.

## **Integrated logistics**



- PICK & PACK CROSS DOCKING
- E-COMMERCE
- RETURNS MANAGEMENT AND QUALITY CONTROL
- ADDED VALUE SERVICES

We **efficiently** manage your supply chain with our **tailor made** logistics services.

MACHINERY VERTICAL MARKET

3. INDUSTRY OVERVIEW



## A field full of possibilities

Savino Del Bene has **extensive experience** in moving machinery of all sizes, weights, and hazard levels and we are known for our reliability, and professionalism. We create **specialized logistics programs** for each customer and solve complex supply chain issues through our **careful planning and communication**.

We can take on the challenges involved in moving machinery to destinations around the globe.



MACHINERY VERTICAL MARKET

3. INDUSTRY OVERVIEW

## Find out about our services

What makes us unique



## **KPIs**

Quarterly Business Reviews to evaluate progress of any agreed upon service performance targets.



## **Visibility & Control**

Access to real-time tracking of the supply chain through our track & trace system and customized reports are all part of the services we provide.



## **Control Tower Approach**

Our centralized logistics program coordinates and monitors shipments, along with the flow of information. We keep our customers updated and remain in close contact, so that any changes in global production or shipping schedules can be managed quickly and accurately.



## **Customer-oriented** service

Tailor made shipping programs are created just for you and are organized to follow any "just in time" inventory models. For over 120 years we have been providing winning logistics solutions, and our global network of experts are ready to plan a program for you.



MACHINERY VERTICAL MARKET

3. INDUSTRY OVERVIEW



## Our dedicated team can handle it all

The Machinery sector includes all the product types identifiable with the customs code starting with HS 84:

- Machines for construction and agriculture
- Industrial machinery
- Pumps, motors, boilers
- Turbines, Propellers
- Nuclear reactors, generators, compressors, elevators
- Machinery tools and components

Learn more about our solutions at www.savinodelbene.com



MACHINERY VERTICAL MARKET

4. BUSINESS ETHICS



## **Focusing on sustainability**

As a leading international shipping company, we operate according to the **United Nations Sustainable Development Goals (SDGs)**, meeting 7 out of 17 of these important key points. In fact, our company has developed our own 3S

Development Plan – **S**avino Del Bene **S**ustainable **S**hipping – which represents our standards in the **environmental social** and **corporate governance fields.** 

















#### **ENVIRONMENT**

Continuous improvement of environmental performance for an integrated approach to sustainability



#### SOCIAL

Valuing people: a distinctive element of our identity



#### **GOVERNANCE**

Tools to ensure quality and safety for your business



MACHINERY VERTICAL MARKET 4. BUSINESS ETHICS

## **Certifications & Authorizations**

We set new goals and focus on improving our standards





**UNI EN ISO 37001 - ARG** 





**AEO** 

















## SAVINO DEL BENE

**Global Logistics and Forwarding Company**