

SAVINO DEL BENE

Global Logistics and Forwarding Company

Pharmaceutical & Healthcare Vertical Market

www.savinodelbene.com



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Pharmaceutical & Healthcare Vertical Markets

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Our 2022 numbers

Revenue in Euros:

4,5BIn





83,000 Tons shipped via Air



Savino Del Bene is the leading Italian international shipping company and has been successfully operating for over 120 years. We provide exceptional shipping and **logistics services** that are customized to meet our customers' needs.

We handle complex shipments and provide customized solutions.



Our global presence

More than 300 offices located in 60 countries around the world



1. ABOUT US

Why Savino Del Bene?

Five reasons that make us unique:

Human Touch

At Savino Del Bene, we believe that the key to success is **the human element**. We value the personalized business relationships and partnerships we have with our customers.

Flexible solutions

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Our flexibility is our strength offering a variety of shipping solutions in all modes of transport including **supply chain management** and customs clearance.

Expertise

We apply our extensive market knowledge to provide the right shipping solutions **for every business across the globe.**

Global network

Our worldwide presence of over **300** offices in **60 countries** means we have in depth local knowledge of the customs and administrative regulations on all five continents.

Innovative Technology

Through our Savino Del Bene IT division we have developed **customized cutting edge IT programs** that cover every aspect of the shipping process. At Savino Del Bene IT, we developed our **own applications** to be integrated with the internal installations and cloud services of other providers.



2. OUR SERVICES

International Freight Forwarding

An extensive portfolio of advanced services

Savino Del Bene offers: Door to Door services | Temperature-controlled loads | Cold chain maintenance and data recovery | Garments on hangers (GOH) | Dangerous, Perishable, Oversized and High-value goods | Custom security services.



- FULL CONTAINER LOAD
- GROUPAGE/ LCL
- SPECIAL EQUIPMENT
- CONTAINER FREIGHT STATION

Well-established relationships with reliable ocean carriers, state-of-the-art tracking technology, to ensure best customized ocean shipping services.



- STANDARD & GROUPAGE
- EXPRESS
- CHARTER
- HAND CARRY

Exceptional air shipping services access to dedicated cargo space, due to our long term partnerships with all the major international carriers. Overland

- TRUCKING SERVICE
- RAIL SERVICE
- OUT OF GAUGE CARGO MANAGEMENT

Fast connections to ensure that your goods reach their final destination. With special attention paid to competitive pricing and transit times.



2. OUR SERVICES

Integrated solutions

Customs clearance



- EXPORT & IMPORT PROCEDURES
- COMPLIANCE
 SERVICES
- BROKERAGE SPECIALISTS

Brokerage services to make sure you remain in compliance with all customs regulations.

Insurance solutions



- ICC A & ICC B
 COVERAGE
- SPECIAL COVERAGES
- TIMELY CLAIMS PROCESSING

Our team of qualified insurance specialists will help you choose the right insurance coverage for all phases of logistics.

IT solutions



- TRACK & TRACE
 SYSTEM
- PO MANAGEMENT
 PLATFORM
- WMS & EDI
- ONLINE BOOKING

We are the industry leader in developing **information technology for transportation and logistics**.

Integrated logistics



- PICK & PACK CROSS DOCKING
- E-COMMERCE
- RETURNS MANAGEMENT
 AND QUALITY CONTROL
- ADDED VALUE SERVICES

We efficiently manage your supply chain with our tailor made logistics services.



PHARMACEUTICAL & HEALTHCARE VERTICAL MARKET

3. INDUSTRY OVERVIEW



Integrated services for Pharmaceuticals & Healthcare

Our global team of specialists have an **in-depth knowledge** of local and international regulations in order to offer logistics advice in line with your needs. Our mission is to exceed customer's expectations by offering outstanding services and customized solutions for pharmaceutical & biopharmaceutical, medical technologies, cosmetics, pharmaceutical packaging, nutraceuticals, and pharmaceutical chemistry.

Savino Del Bene offers end-to-end forwarding solutions by air, sea, and land for the pharmaceutical & healthcare industry.



Find out about our services

What makes us unique

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Certifications

Required certifications of compliance: ISO 9001:2015 and ISO 14001:2015 GDP (Good Distribution Practice), and FDA compliance.

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Cold chain

We procure special packaging for active and/or passive temperature maintenance. **Controlled Room Temperature** (15-25 C), **refrigerated** (2-8 C), **frozen** (-20 C) and **ultrafrozen** (-70 C) **packaging & forwarding solutions** are provided.

Controls

Real-time monitoring of location, temperature, humidity, and shipment tracking can be provided upon request, from pick up to time of delivery, enabling us to take prompt corrective measures when necessary.

Safety and visibility

Information and visibility of the **pharmaceutical and/or healthcare shipment** is accessible and visible in our Track & Trace system.



A virtual security fence and Control Tower via GPS devices which actively monitor the location and movement of each load can be provided upon request.

Quality

A global, qualified QSHE team ensures the development of procedures, processes and implementation of CAPAs within our **Quality Management System**

Objective and means

Our objective is to establish global recognition for our market-leading customer satisfaction, through our shipping and logistics services in the pharma and healthcare field.

Keeping up with Operations and Quality: continuous regulatory highest level of QA requirements and standards and execution industry development Sales / Business Development: by means of customer consulting

Customer Service: Personalized, efficient and proactive

COOPERATION 8 ORGANISATION



3. INDUSTRY OVERVIEW

PHARMACEUTICAL & HEALTHCARE VERTICAL MARKET



Added value for your shipments

We are available to assist you in offering a wide range of services with the primary focus of **safeguarding the product integrity.**

- Technical support on ancillary services
- Flexible and tailor-made solutions
- Drafting of SOPs and Technical Quality Agreements
- Consultancy and Network Design
- Handling of Dangerous and High Value shipments





PHARMACEUTICAL & HEALTHCARE VERTICAL MARKET

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Focusing on sustainability

As a leading international shipping company, we operate according to the **United Nations Sustainable Development Goals (SDGs)**, meeting 7 out of 17 of these important key points. In fact, our company has developed our own 3S Development Plan – **S**avino Del Bene **S**ustainable **S**hipping – which represents our standards in the **environmental social and corporate governance fields.**





ENVIRONMENT

Continuous improvement of environmental performance for an integrated approach to sustainability

SOCIAL

Valuing people: a distinctive element of our identity

GOVERNANCE

Tools to ensure quality and safety for your business



Certifications & Authorizations

We set new goals and focus on improving our standards





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